



Powerful Monitoring  
and Data Protection



## We Make it Easy to Thrive in a Hyper-Simple Hyperconverged World

We believe in the art of subtraction, where less is more. Where powerful technology, looks extremely simple and delivers extraordinary results.

That's why we're so bullish on hyperconverged and why we believe that data management should be as easy as powering up and hitting go. It's also why our monitoring and data protection products excel at helping IT take back the data center without breaking a sweat.



## Proactive Power

Our solutions provide the intel you need to stay ahead of the game, maximize performance and eliminate disruptions.



## Application-Centric View

Because applications are what matters, we put them front and center with x-ray vision that illuminates the stack.



## Baked-in Simplicity

We jump through hoops so you don't have to. There's no training, no waiting and no hassle.



## Business Booster

We make sure your hyperconverged business runs like clockwork and your budget never takes a hit.

# Strength in Numbers



2

Focus Areas

100%

Self-funded

25+

Years of Experience

1M+

Satisfied Users

Hyperconverged is all about keeping it simple. Monitoring and data protection should be, too.

No waiting, no learning and no hassle.



# Monitoring

1.

## Nutanix Monitoring

World's only application-centric monitoring solution for Nutanix that natively integrates into your favorite Microsoft management platform - Microsoft SCOM and/or Microsoft OMS.

2.

## F5 Monitoring

Microsoft SCOM monitoring solution gives you confidence that business-critical applications are available to your end users 24x7x365.

3.

## Citrix Monitoring

Proactively and automatically monitor Citrix on HPE OMi every second of every day, without burdening your staff.

## 1<sup>st</sup> Purpose-Built Backup & Recovery for Nutanix

With HYCU's look and feel, tight integration and near native experience, it's remarkably easy from the get-go. Only HYCU deploys in 3 minutes, recovers in 2 and backs-up in 1-click.

## 1<sup>st</sup> Efficient Backup as a Service for Nutanix Enterprise Cloud

HYCU's cloud-style Backup as a Service aligns perfectly with other native services built and delivered as part of the Nutanix Platform. We double-down on efficiency through tight Nutanix v3 API integration and incremental forever backup.

## 1<sup>st</sup> 100% Application-Focused Solution for Nutanix

HYCU empowers administrators by uniquely seeing through VMs and auto-discovering your applications—providing the context needed to completely and consistently backup and recover all of them. Always.

# HYCU™

The Only Backup and Recovery Purpose-built for Nutanix



## Data protection



# Software Engineering Services You Can Bank On

Putting 25 Years of  
Expertise to Work  
for You

We productized the planet's biggest file server for CERN. We developed storage, backup and retrieval solutions for many of Gartner's Data Protection Magic Quadrant vendors. And helped scores of others create products that put them on the map.

## Where We Focus:

DATA PROTECTION · MONITORING · SERVER  
VIRTUALIZATION · MANAGEMENT CONSOLES · BUSINESS  
APPLICATION INTEGRATION AND WORKFLOWS · CLOUD  
STORAGE/COMPUTING · ARCHIVING AND HSM · SECURITY



## Feature Development

We help get your product to market fast when you can't do it all on your own. This is also a great entry point for a fuller relationship with us.



## R&D Extension

Tap us when you need ramp-up and ramp-down flexibility and added expertise on long-term engagements. With years of development services under our belt, we know how to minimize the learning curve and communicate most efficiently.



## Product Development

Accelerate your product development lifecycle, from inception through support and maintenance. This end-to-end service is ideal when you want to extend your portfolio outside your expertise.



Development, support and maintenance of a comprehensive suite of Citrix monitoring solutions for Microsoft Systems Center

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Comtrade Software's monitoring expertise and ability to dive deep into Citrix products made them an ideal development partner. Comtrade enabled us to quickly go-to-market with compelling Management Packs that extend the value of our products. By making it easy for customers to monitor Citrix products via System Center Operations Manager (SCOM), we help ensure high performance and great end-user experience.

- Sridhar Mullapudi,  
*Vice President of Product Management, Citrix*

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Productizing and simplifying the access to more than 140 petabytes of data for CERN

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We have a tremendous amount of data that needs to be managed, and this is rapidly growing. We provide reliable access and support to the researchers collaborating in the experiments. Comtrade Software's expertise will be a huge asset in helping us to continue supporting our community in this manner, even as experimental collaborations grow and more data is produced.

- Alberto Di Meglio,  
*Head of CERN openlab*

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# It's in our DNA



## Born to Deliver

Comtrade Software evolved from a services organization, where customer satisfaction comes first.



## Empower the Players

We give our customers and partners the tools they need to succeed. Because the stronger they are, the better they'll do.



## Execute with Excellence

From our customer-informed roadmap to the way we design our products, no stone is left unturned. Quality is part-and-parcel of our delivery.



## Business Booster

Whether it's the platforms we support, the partners we do business with, or customers we serve - we're on your team for the duration.



We're committed  
to giving back

## Social responsibility

The communities we operate in are as important to Comtrade Software as the people we employ, the companies we partner with, and the customers we serve. Supporting them is our great honor and joy.

We work hand-in-hand with charities and nonprofits that help the hardest-hit citizens turn the corner and live better, more inspired lives.



## We're like a family

Despite being large, we're a flat organization. Employees aren't order-takers.

They're job owners who are empowered to do their best. We encourage conversations, not monologues. Because the smartest ideas happen when we all have and give a voice.

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I'm proud that we're more than co-workers. We're a team that believes in each other, wholeheartedly supports one another, and knows that we're better together.

- Simon Taylor,  
*President, Comtrade Software*

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What to write down? Anything.

A series of horizontal dotted lines for writing.

A series of 20 horizontal dotted lines for writing.



Where to  
find us?

Comtrade Software, Inc.

109 State Street, Boston MA 02109, USA

Phone: +1 617 681 9100

E-mail: [info@comtradesoftware.com](mailto:info@comtradesoftware.com)

[www.comtradesoftware.com](http://www.comtradesoftware.com)